

TITLE INSURANCE EXPERTS



RESIDENTIAL, COMMERCIAL & FAITH-BASED DEVELOPMENTS

NEW YORK NATIONAL



NYC Certified Minority Business Enterprise (MBE)



THE TEAM



OSEI RUBIE

Osei Rubie is the founder and president of National Standard Abstract (NSA), a full-service title insurance agency with expertise in residential and commercial real estate transactions.

Since launching in 2015, the family- and black-owned National Standard Abstract has closed over \$2 billion in transactions in New York and New Jersey. His son, Nadir, established the National Standard Resource Center to provide residential & commercial real estate professionals with access to cutting-edge industry insight and opportunities for exchanges through continuing education courses. With affordable, market-rate, and faith-based developments in the pipeline totaling millions in transactions, National Standard Abstract is expanding its geographic reach beyond the northeast region.

Rubie, a father of four, is an advocate for community and economic development who supports nonprofit organizations focused on career development for Black youth through greater professional exposure and opportunities. The Osei Rubie Charitable Fund was founded as the philanthropic arm of Rubie's thriving business, National Standard Abstract, which invests a portion of its projects towards empowering the communities in which we do business. Within its first year, \$100,000 was awarded to fifteen organizations that advance black culture, excellence, and generational wealth. From career development to education and sports, Rubie is committed to leveling the playing field. National Standard Abstract, The Osei Rubie Charitable Fund, and The Osei Rubie Endowment Scholarship at Lincoln University reflect a tapestry of social missions that share a common goal — closing the opportunity gap with a combined total of \$175,000 in donations to date.

Osei Rubie, a thirteen-year title insurance industry veteran, is elevating people of African descent by strengthening National Standard Abstract's position of leadership in order to become the premier provider of title insurance nationally within the next five years.

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THE TEAM



NADIR RUBIE

At an early age, Nadir Rubie sought to understand the intricacies of housing in the heart of the world's real estate capital — New York City. He worked in public and private sectors with industry leaders in affordable housing, real estate law, and developers. His keen focus on the ever-changing real estate industry and strategic relationships would take National Standard Abstract to new heights.

Nadir joined the family- and black-owned firm in 2017, where he serves as a Partner of the firm as of 2019. He manages daily office operations, title production, new business development, and professional vendor services.



NATIONAL STANDARD ABSTRACT

COMPANY PROFILE

ASK THE TITLE INSURANCE

EXPERTS®

We provide services tailored to each of our clients informed by decades of intricate real estate experience.

NSA's team has worked with the most prominent real estate developers in the New York Metropolitan Area and around the country. Our extensive knowledge has helped clients successfully navigate transactions for mixed-use, office, market-rate and affordable housing, faith-based development, amusement parks, and hospitals. As National Standard Abstract continues to expand its geographic reach of commercial transactions, the company's pipeline has extended outside of the northeast region with millions in new affordable, market-rate and faith-based developments.



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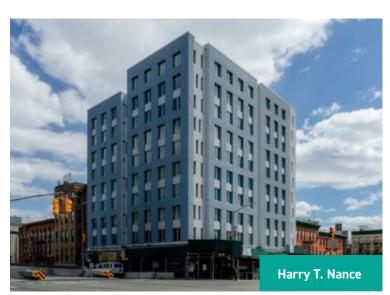


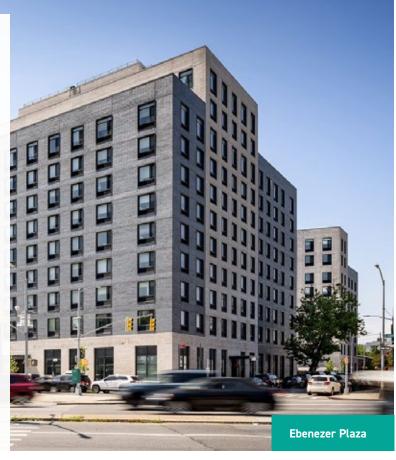
FAITH-BASED

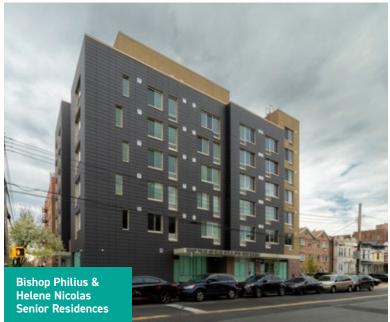
WE SPECIALIZE IN FAITH-BASED **DEVELOPMENTS**

Our expertise in the field is unmatched. With our thorough understanding of faithbased developments and developers, our team is uniquely positioned and more than capable to resolve the legal issues or challenges that may arise.











NOTABLE TRANSACTIONS



\$269 Million Vital Brooklyn Sub-Phase 1A: Building C1 -2

Located on a 28.5-acre site in the Spring Creek section of East New York, and adjacent to the Gateway Center Mall and the 407-acre Shirley Chisholm State Park, Alafia will rise from the former Brooklyn Developmental Center to deliver a mixed-use development of more than 2,400 residential units, 100% of which are affordable and 45% of which will be available to households earning up to 50% of area median income (AMI).

\$189 Million Archer Green

Archer Green Apartments is an affordable housing development that will replace Jamaica's NYPD parking garage. The 23-story development will include over 380 affordable apartments and a 15,000 square-foot community facility, including 68,000 square feet of retail and commercial space that will make up two separate towers. Construction on Archer Green is set for completion in the summer of 2021.



\$175 Million Glenmore Manor

Selected Developer for Site B of the Brownsville Development Plan, proposal included the development of 233 units of affordable housing, commercial retail space and community facility to support the development of future entrepreneurs.

Continued on reverse side

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NOTABLE TRANSACTIONS



\$154 Million Ebenezer Plaza Phase 1A

Ebenezer Plaza is a three-phased project consisting of two city blocks in the Brownsville section of Brooklyn, New York. The development will have 523 units of affordable housing, 40,000 square feet of community facility-religious use and 21,000 square feet of commercial/retail space. Phase 1A is comprised of 197 units of fully affordable housing at 60% AMI and below in addition to the community facility space owned by the Church of God of East Flatbush. This space includes a 1,200-seat, state-of-the-art sanctuary, as well as space for expanded community services such as a soup kitchen, food pantry, educational programs for adults and children, computer training and family counseling.



\$136.9 Million Ebenezer Plaza Phase II

Ebenezer Plaza Phase II is the final phase of the three-phase project to develop in total, 523 units of affordable housing, 21,000 square feet of commercial/ retail and 40,000 square feet of Community Facility in the form of a House of Worship. Specifically, Ebenezer Plaza II will feature the final 208 units of housing and 14,000 square feet of commercial/retail space on the second block of the development between Christopher and Sackman Aves.



\$62.3 Million Dekalb Commons

Bedford Stuyvesant Restoration and St Nicks Alliance are the sponsors and developers of a three building new construction project with 85 low-income apartments including 13 supportive housing units for formerly homeless individuals and one superintendent's unit. The development will also feature 1,187 square feet ground floor commercial space.

Dekalb Commons sustainable Passive House design enabled the project to receive NYSERDA's Buildings of Excellence Blue Ribbon Award totaling \$1 Million.

Image rendering courtesy of Magnusson Architecture and Planning

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BLACK **ENTERPRISE**





THE COMMERCIAL OBSERVER

SHOPPE BLACK



ENTITIES WE WORK WITH





























EVENTS

PANEL DISCUSSIONS

National Standard Abstract is a leader in the title insurance industry and events that provide value-added education on trending topics in the commercial and residential real estate sectors.

The Rise of Faith-Based Development panel discussion was the first of it's kind. Our goal for this forum was to discuss the increased participation of faith-based institutions throughout New York in affordable housing and mixed-use development. The panelists emphasized the importance of advance planning for the legal, technical, financial and social implications to ensure the success of mission-driven development. These experts represented all areas of development including title insurance, finance and law.







Thank you for your gracious hospitality and care. Please convey my sentiments and appreciation for a conference well done; professionally and in excellence. The attention to detail and the timely execution of the entire presentation was priceless, I was humbled to be a part. Thank you.



Cecil Stone, Senior Pastor Springfield Gardens United Methodist Church



EVENTS

NETWORKING EVENTS

Residential transactions are the bread and butter of National Standard Abstract.

Every year, we recognize the hundreds of residential and commercial professionals that we have worked with on one or more occasions. Our annual ResCom Spring Mixer and Fall Social is an opportunity to build rapport, reconnect, and strengthen long-standing relationships.







NATIONAL STANDARD ABSTRACT

RELATIONSHIPS MATTER



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PHILANTHROPY



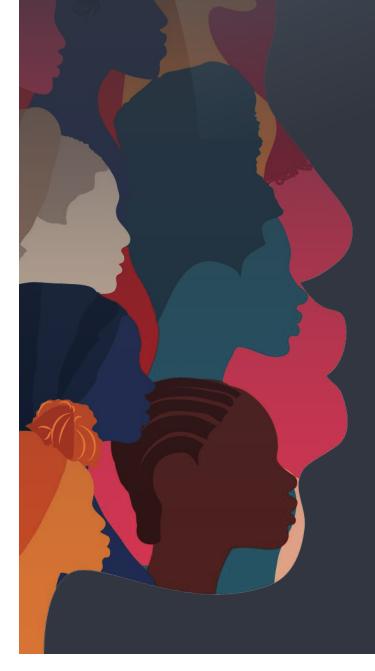
EMPOWERING PEOPLE OF AFRICAN DESCENT THROUGH PHILANTHROPY

\$250,000

in donations to date

The Osei Rubie Charitable Fund was founded as the philanthropic arm of Rubie's thriving business, National Standard Abstract, which invests a portion of its projects towards empowering the communities in which we do business. Within its first year, \$100,000 was awarded to fifteen organizations that advance black culture, excellence, and generational wealth. From career development to education and sports. Rubie is committed to leveling the playing field. National Standard Abstract, The Osei Rubie Charitable Fund, and The Osei Rubie Endowment Scholarship at Lincoln University reflect a tapestry of social missions that share a common goal - closing the opportunity gap with a combined total of \$175,000 in donations to date.

OseiRubieCharitableFund.com





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